GLOBAL OFFERING OF SHARE STAPLED UNITS

全球發售 to be jointly issued by



HKT Trust 香港電訊信託

(a trust constituted on 7 November 2011 under the laws of Hong Kong and managed by HKT Management Limited) (一個根據香港法律於2011年11月7日成立並由香港電訊管理有限公司管理的信託)

and

HKT Limited 香港電訊有限公司

(incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立的有限公司)

聯合發行的股份合訂單位 2,053,354,000 Share Stapled Units (subject to the Over-Allotment Option)

Number of Offer Share Stapled Units under the Global Offering Number of Offer Share Stapled Units under the Hong Kong Public Offering Number of Offer Share Stapled Units under the International Offering Maximum Offer Price

2,053,554,000 Share Stapled Units (subject to reallocation)
1,848,018,000 Share Stapled Units (subject to reallocation)
1,848,018,000 Share Stapled Units (subject to reallocation and the Over-Allotment Option)
HK\$5.38 per Offer Share Stapled Unit plus brokerage of 1.0%,
Stock Exchange trading fee of 0.005% and SFC transaction levy of 0.003%
(payable in full on application in Hong Kong dollars and subject to refund)
6823

全球發售的發售股份合訂單位數目 2,053,354,000個股份合訂單位(視乎超額配售權行使與否而定)

香港公開發售的發售股份合訂單位數目 國際發售的發售股份合訂單位數目

最高發售價

Please read carefully the prospectus of the HKT Trust (the "HKT Trust") and HKT Limited (the "Company") dated 16 November 2011 (the "Prospectus") (in particular, the sections on "How to Apply for the Hong Kong Offer Share Stapled Units and Reserved Stapled Units" in the Prospectus) and the guide on the back of this Application Form before completing this Application Form. Terms defined in the Prospectus have the same meaning when used in this Application Form unless defined

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of this Application Form.

A copy of this Application Form, together with a copy of each of the WHITE, YELLOW and BLUE Application Forms, the Prospectus and the other documents specified in the paragraph headed "Documents Delivered to the Registrar of Companies in Hong Kong and Available for Inspection" in Appendix VI to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by Section 342C of the Companies Ordinance of Hong Kong (Chapter 32 of the laws of Hong Kong) (the "Companies Ordinance"). The Securities and Futures Commission of Hong Kong (the "SFC") and the Registrar of Companies in Hong Kong take no responsibility as to the contents of any of these documents.

Nothing in this Application Form or the Prospectus constitutes an offer to sell or the solicitation of an

offer to buy nor shall there be any sale of Hong Kong Offer Share Stapled Units in any jurisdiction in which such offer, solicitation or sale would be unlawful. This Application Form and the Prospectus are not for distribution, directly or indirectly, in or into the United States, nor is this application an offer of Hong Kong Offer Share Stapled Units for sale or subscription in the United States. The Hong Kong Offer Share Stapled Units have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "U.S. Securities Act") or any state securities law in the United States. The Hong Kong Offer Share Stapled Units are being offered and sold in offshore transactions in accordance with Regulation S under the U.S. Securities Act and may not be offered or sold except pursuant to registration or an exemption from the registration requirements of the U.S. Securities Act. Securities may not be offered or sold within the United States absent registration or an exemption from registration under the U.S. Securities Act. There will be no public offer or sale of Share Stapled Units in the United States.

This Application Form and the Prospectus may not be forwarded or distributed or reproduced (in Inis Application Form and the Prospectus may not be forwarded or distributed or reproduced (in whole or in part) in any manner whatsoever in any jurisdiction where such forwarding, distribution or reproduction is not permitted under the law of that jurisdiction. This Application Form and the Prospectus are addressed to you personally. Any forwarding or distribution or reproduction of this Application Form or the Prospectus in whole or in part is unauthorised. Failure to comply with this directive may result in a violation of the U.S. Securities Act or the applicable laws of other jurisdictions. By accepting the terms in this Application Form and the Prospectus, you acknowledge and agree to the following restrictions: this Application Form and the Prospectus, or any copy thereof, may not be taken or transmitted into the United States or any of its territories or possessions or distributed, directly or indirectly, in the United States or to any employee or affiliate of the recipient located therein.

Your attention is drawn to the paragraph headed "Personal Data" in this Application Form which sets out the policies and practices of the Trustee-Manager, the Company and the Share Stapled Units Registrar in relation to personal data and compliance with the Personal Data (Privacy) Ordinance.

HKT Management Limited HKT Limited
China International Capital Corporation Hong Kong Securities Limited Deutsche Bank AG, Hong Kong Branch Goldman Sachs (Asia) L.L.C. The Hongkong and Shanghai Banking Corporation Limited Standard Chartered Securities (Hong Kong) Limited Hong Kong Underwriters

205.336,000個股份占訂單位(可予重新分配) 1,848,018,000個股份合訂單位(可予重新分配及視乎超額配售權行使與否而定) 每個發售股份合訂單位港幣5.38元,另加1.0%經紀佣金、0.005%聯交所交易費及

在填寫本申請表格前,請仔細閱讀香港電訊信託(「香港電訊信託」)與香港電訊有限公司(「本公司」)於2011年11月16日刊發的招股章程(「招股章程」)(尤其是招股章程「如何申請香港發售股份合訂單位及預留股份合訂單位」各節及刊於本申請表格背面的指引。除本申請表格界定者外,本申請表格所 使用的詞彙與招股章程所界定者具相同涵義。 香港交易及結算所有限公司、香港聯合交易所有限公司(「聯交所」)及香港中央結算有限公司(「香港 結算」)對本申請表格的內容概不負責,對其準確性或完整性亦不發表任何聲明,並明確表示不會就 因本申請表格全部或任何部分內容而產生或因依賴該等內容而引致的任何損失承擔任何責任。

本申請表格連同各份白色、黃色及藍色申請表格、招股章程及招股章程附錄六「送早香港公司註冊處 是長及僧查文件」一段內所列明的其他文件,已遵照《香港法例》第22章《香港公司條例》(「公司條 例》」)第342C條的規定,送呈香港公司註冊處處長登記。香港證券及期貨事務監察委員會(「證監會」)及香港公司註冊處處長對任何該等文件的內容概不負責。

或出售即屬違法的司法權區內,概不得出售任何香港發售股份合訂單位。本申請表格及招股章程不 得於或向美國境內直接或間接派發,而此項申請亦不是在美國出售或認購香港發售股份合訂單位的 要約。香港發售股份合訂單位並無及將不會根據1933年美國證券法(經修訂)([**美國證券法**])或美國 任何州份的證券法登記。香港發售股份合訂單位乃根據美國證券法S規例在離岸交易中提呈發售及出售,並且除根據美國證券法登記或獲豁免有關登記規定外,概不得提呈發售或出售。證券未經根據 美國證券法登記或未獲豁免登記,不得在美國境內提呈發售或出售。股份合訂單位不會在美國公開

本申請表格或招股章程所載者概不構成出售要約或邀請購買的要約,而在任何作出有關要約

住依據有關法例不得致任、派敦敦後契率甲萌衣怕及指版早程的「正門可这權應因、平申萌衣怕及相 股章程概不得以任何方式發送或淡發或複製本申請表格或招股章程的今。那或部分。如果 E 遵守此項指令, 可能 違反美國證券法或其他司法權區的適用法律。 閣下一一《夏納本申請表格 及』、 閱章館的條款, 則表 。 閣下確認及同意遵守以下限制:本申請表格及招股。 『或其任何』本不為 "進或傳送至美國或 其任何領地或屬地,亦不得直接或問接在美國或向位於美區的收件人的任何員」或聯屬人士派發。

在根據有關法例不得發送、派發或複製本申請表格及招股章程的任何司法權區內,本申請表格及招

敬請 閣下注意本申請表格「個人資料」一段,當中載有託管人一經理,本公司及股份合訂單位登記 處有關個人資料及遵守《個人資料(私隱)條例》的政策及慣例。

致: 香港電訊管理有限公司 香港電訊有限公司中國國際金融香港證券有限公司德意志銀行香港分行 総思志報行存権が行 高盛(亞洲)有限責任公司 香港上海滙豐泉行有限公司 渣打 券(香港)有限公司

關申請人作出申請,我們

We confirm that we have (i) complied with the Guidelines for Electronic Public Offerings and the Operational Procedures for White Form eIPO Applications submitted via banks/stockbrokers and all applicable laws and regulations (whether statutory or otherwise) in relation to the provision of our White Form eIPO services in connection with the Hong Kong Public Offering; and (ii) read the terms and conditions and application procedures set out in the Prospectus and this Application Form and agree to be bound by them. Applying on behalf of each of the underlying applicants to whom this application relates, we:

- apply for the number of Hong Kong Offer Share Stapled Units set out below, on the terms and conditions of the Prospectus and this Application Form, and subject to the Trust Deed and the Memorandum and Articles of Association of the Company;
- enclose payment in full for the Hong Kong Offer Share Stapled Units applied for, including 1% brokerage, 0.003% SFC transaction levy and 0.005% Stock Exchange trading fee; confirm that the underlying applicants have undertaken and agreed to accept the Hong
- Kong Offer Share Stapled Units applied for, or any lesser number allocated to such underlying applicants on this application; understand that these declarations and representations will be relied upon by the
- Trustee-Manager, the Company and the Joint Sponsors in deciding whether or not to allocate any Hong Kong Offer Share Stapled Units in response to this application; authorise the Trustee-Manager and the Company to place the name(s) of the underlying
- authorise the Trustee-Manager and the Company to place the name(s) or the underlying applicant(s) on the Share Stapled Units Register as the holder(s) of any Hong Kong Offer Share Stapled Units to be allotted to them and such other registers as required under the Trust Deed, and (subject to the terms and conditions set out in this Application Form and the Prospectus) to despatch any Share Stapled Unit certificate(s) (where applicable) by ordinary post at that underlying applicant's own risk to the address stated on this Application Form in accordance with the procedures prescribed in this Application. on this Application Form in accordance with the procedu prescribed in this Application Form, the designated website for the White Form eIPO Service Provider at www.eipo.com.hk and in the Prospectus; request that any e-Refund payment instructions be despatched to the application
- payment account where the applicants had paid the application monies from a single bank account;
- request that any refund cheque(s) be made payable to the underlying applicant(s) who had used multiple bank accounts to pay the application monie confirm that each underlying applicant has read the terms and conditions and application
- procedures set out in this Application Form, the designated website for the White Form eIPO Service Provider at www.eipo.com.hk and in the Prospectus and agrees to be procedures set out in this Appl represent, warrant and undertake that the allotment of or application for the Hong
- kong Offer Share Stapled Units to the underlying applicants or by underlying applicants or for whose benefit this application is made would not require the Trustee-Manager, the Company, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers or the Underwriters to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside
- agree that this application any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong; and agree that the Trustee-Manager, the Company, the Joint Global Coordinators, the Joint
- Bookrunners, the Joint Lead Managers, the Joint Sponsors and the Underwriters, and their respective directors and any other parties involved in the Global Offering are entitled to rely on any warranty or representation made by you or the underlying applicants.

我們確認我們已(i)遵照電子公開發售指引及通過銀行/股票經紀遞交白表eIPO申請的運作程序以

及我們就香港、開發、是供口長EIPO服养的,有極一法律及規例(職論法定或其他;及前例蘭語 股章程及本申請表格」。的條數和條件及申青程序,同意受其約束。代表與本申請有關的各相

- - 內內申請認購香港發售股份合訂單位所需的全數款項(包括1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費);
 - 確認相關申請人已承諾及同意接納該等相關申請人根據本申請所申請的香港發售股份合訂 單位,或該等相關申請人根據本申請獲分配的任何較少數目的香港發售股份合訂單位
- 貴公司及聯席保薦人將依賴該等聲明及陳述,以決定是否就本申請 **毛管人-經理、** 分配任何香港發售股份合訂單位:
 - 这種和自八一經理及平公司所相關申請人的姓名/名稱列入股份合訂單位登記冊內,作為 任何將配發予相關申請人的香港發售股份合訂單位的持有人,及列入根據信託契約規定的 其他登記冊內,並(在符合本申請表格及招股章程所載的條款及條件的情況下)根據本申請 表格、白表eIPO服務供應商的指定網站機必eipo.com.hk及招股章程所載程序按本申請表 格上所示地址以普通郵遞方式寄發任何股份合訂單位證書(如適用),郵談風險概由該相關 申請人自行承擔; **授權託管人**-經理及本公司將相關申請人的姓名/名稱列入股份合訂單位登記冊內,作為
- 要求把任何電子退款指示發送到申請人以單一銀行戶口繳交申請款項的申請付款賬戶內;
- 要求任何以多個銀行戶口繳交申請款項的相關申請人的退款支票以相關申請人為抬頭人;
- 確認各相關申請人已細閱本申請表格、白表eIPO服務供應商的指定網站www.eipo.com.hk及招股章程所載的條款與條件及申請程序,並同意受其約束;
- 聲明、保證及承諾向相關申請人或由相關申請人或為其利益而提出本申請的人士配發或申 請認購香港發售股份合訂單位,不會引致託管人一經理、 貴公司、聯席保薦人、聯席全球協調人、聯席服簿管理人、聯席牽頭經辦人或包銷商須遵從香港以外任何地區的任何法 律或法規的任何規定(不論是否具法律效力);
- 同意本申請、任何對本申請的接納以及因此訂立的合同,將受香港法律規管及按其詮釋;
- 同意託管人一經理、 費公司、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人、聯席保薦人及包銷商,以及彼等各自的董事及參與全球發售的任何其他各方均有權依賴 閣下或相關申請人作出之任何保證或陳述。

| • | We, on behalf of the underlying applicants, offer to purchase 我們(代表相關 申請人)提出認購 | Total number of Share Stapled Units 股份合訂單位總數 | Hong Kong Offer Share Stapled Units on behalf of the underlying applicants whose details are contained in the read-only CD-ROM submitted with this Application Form 香港發售股份合訂單位(代表相關申請人,其詳細資料載於連同本申請表格遞交的唯讀光碟)。 |
|---|--|---|--|
| | | | |
| 3 | Total number of | cheque | e(s) Cheque number(s) |

| 支票總數 | | 張支 票 | 文票編號 | |
|---|------|-------------|------|--|
| are enclosed for a total sum of 其總金額為 | HK\$ | | | |
| | 港幣元 | | | |
| | | | | |

| 4 | Please use BLOCK letters 請用正楷填寫 |
|---|--|
| | Name of White Form eIPO Service Provider |

| 日表eIPO服務供應何名悟 | | | | | |
|------------------------|-------------------------------------|------------|--|--|--|
| Chinese Name | White Form eIPO Service Provider ID | | | | |
| 中文名稱 | 白表eIPO服務供應商編號 | | | | |
| Name of contact person | Contact number | Fax number | | | |
| 聯絡人士姓名 | 聯絡電話號碼 | 傳真號碼 | | | |
| Address | For Broker use 此欄供經紀墳寫 | | | | |
| 地址 | Lodged by 申請由以下經紀遞交 | | | | |
| | Broker No. 經紀號碼 | | | | |
| | Broker's Chop 經紀印章 | | | | |

For Bank use 此欄供銀行填寫

GUIDE TO COMPLETING THIS APPLICATION FORM

By completing and submitting an Application Form, you agree that your application cannot be revoked before the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is not a business day), unless a person responsible for the Prospectus under section 40 of the Companies Ordinance gives a public notice which excludes or limits the responsibility of that person for the Prospectus.

References to boxes below are to the numbered boxes on the Application Form

Sign and date the Application Form in Box 1. Only a written signature will be accepted. The name and the representative capacity of the signatory should also be stated.

To apply for Hong Kong Offer Share Stapled Units using this Application Form, you must be named in the list of White Form eIPO Service Providers who may provide White Form eIPO services in relation to the Hong Kong Public Offering, which was released by the SFC.

Put in Box 2 (in figures) the total number of Hong Kong Offer Share Stapled Units for which you wish to apply on behalf of the underlying applicants.

You may apply for Hong Kong Offer Share Stapled Units for the benefit of each underlying applicant in one of the number of Share Stapled Units set out in the table below. **An application** on behalf of an underlying applicant for any other number of Hong Kong Offer Share Stapled Units is liable to be rejected. For the avoidance of doubt, the total number of Hong Kong Offer Share Stapled Units applied for by the **White Form eIPO** Service Provider using this Application Form need not be one of the number of Share Stapled Units set out in the table. Applicant details of the underlying applicants on whose behalf you are applying must be contained in one data file in readonly CD-ROM format submitted together with this Application Form.

| NUMBER OF HONG KONG OFFER SHARE STAPLED UNITS THAT MAY BE APPLIED FOR AND PAYMENTS | | | | | |
|--|---|--|---|--|---|
| No. of Hong Kong Offer Share Stapled Units applied for | Amount payable on application* (HK\$) | No. of Hong Kong Offer Share Stapled Units applied for | Amount payable on application* (HK\$) | No. of Hong Kong Offer Share Stapled Units applied for | Amount payable on application* (HK\$) |
| 1,000 | 5,434.23 | 60,000 | 326,053.82 | 6,000,000 | 32,605,382.40 |
| 2,000 | 10,868.46 | 70,000 | 380,396.13 | 7,000,000 | 38,039,612.80 |
| 3,000 | 16,302.69 | 80,000 | 434,738.43 | 8,000,000 | 43,473,843.20 |
| 4,000 | 21,736.93 | 90,000 | 489,080.74 | 9,000,000 | 48,908,073.60 |
| 5,000 | 27,171.16 | 100,000 | 543,423.04 | 10,000,000 | 54,342,304.00 |
| 6,000 | 32,605.38 | 200,000 | 1,086,846.08 | 20,000,000 | 108,684,608.00 |
| 7,000 | 38,039.61 | 300,000 | 1,630,269.12 | 30,000,000 | 163,026,912.00 |
| 8,000 | 43,473.84 | 400,000 | 2,173,692.16 | 40,000,000 | 217,369,216.00 |
| 9,000 | 48,908.07 | 500,000 | 2,717,115.20 | 50,000,000 | 271,711,520.00 |
| 10,000 | 54,342.30 | 600,000 | 3,260,538.24 | 60,000,000 | 326,053,824.00 |
| 15,000 | 81,513.46 | 700,000 | 3,803,961.28 | 70,000,000 | 380,396,128.00 |
| 20,000 | 108,684.61 | 800,000 | 4,347,384.32 | 80,000,000 | 434,738,432.00 |
| 25,000 | 135,855.77 | 900,000 | 4,890,807.36 | 90,000,000 | 489,080,736.00 |
| 30,000 | 163,026.91 | 1,000,000 | 5,434,230.40 | 100,000,000 | 543,423,040.00 |
| 35,000 | 190,198.07 | 2,000,000 | 10,868,460.80 | 102,668,000 ⁽¹⁾ | 557,921,566.71 |
| 40,000 | 217,369.22 | 3,000,000 | 16,302,691.20 | (1) Maximum num | |
| 45,000 | 244,540.37 | 4,000,000 | 21,736,921.60 | Widaliniani nan | nber of Hong Kong |
| 50,000 | 271,711.52 | 5,000,000 | 27,171,152.00 | Offer Share Sta apply for. | apled Units you may |

The above amounts payable on application include brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%

Complete your payment details in Box 3.

You must state in this box the number of cheque(s) you are enclosing together with this Application Form; and you must state on the reverse of each of those cheque(s) (i) your White Form eIPO Service Provider ID and (ii) the file number of the data file containing application details of the underlying applicant(s).

The dollar amount(s) stated in this box must be equal to the amount payable for the total number of Hong Kong Offer Share Stapled Units applied for in Box 2.

All cheque(s) and this Application Form together with a sealed envelope containing the CD-ROM, if any, must be placed in the envelope bearing your company chop.

For payments by cheque, the cheque must:

- be in Hong Kong dollars;
- be drawn on a Hong Kong dollar bank account in Hong Kong; show your (or your nominee's) account name:
- be made payable to "HSBC Nominees (Hong Kong) Limited HKT Public Offer"; be crossed "Account Payee Only";
- not be post dated; and
- be signed by the authorised signatories of the White Form eIPO Service Provider.

Your application may be rejected if any of these requirements is not met or if the cheque is dishonored on its first presentation

It is your responsibility to ensure that details on the cheque(s) submitted correspond with the application details contained in the CD-ROM or data file submitted in respect of this application. The Trustee-Manager, the Company and the Joint Sponsors have full discretion to reject any applications in the case of discrepancies

No receipt will be issued for sums paid on application

Insert your details in Box 4 (using BLOCK letters).

You should write your name. White Form eIPO Service Provider ID and address in this box. You should also include the name and telephone number of the contact person at your place of business and where applicable, the Broker No. and Broker's Chop.

Personal Data

Personal information collection statement

The main provisions of the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance") came into effect in Hong Kong on 20 December 1996. This Personal Information Collection Statement informs the applicant for and holder of the Share Stapled Units of the policies and practices of the Trustee-Manager, the Company and the Share Stapled Units Registrar in relation to personal data and the Ordinance.

Reasons for the collection of your personal data From time to time it is necessary for applicants for securities or registered holders of securities

to supply their latest correct personal data to the Trustee-Manager, the Company and/or the Share Stapled Units Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the Share Stapled Units Registra

Failure to supply the requested data may result in your application for securities being rejected or in delay or inability of the Trustee-Manager, the Company or the Share Stapled Units R to effect transfers or otherwise render their services. It may also prevent or delay registration transfer of the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Kong Offer Share Stapled Units which you have successfully applied to the Hong Offer Share Stapled Units which you have successfully applied to the Hong Offer Share Stapled Units which you have successfully applied to the Hong Offer Share Stapled Units which you have successfully applied to the Hong Offer Share Stapled Units which you have successfully applied to the Hong Offer Share Stapled Units which you have successful for and/or the despatch of Share Stapled Unit certificate(s), and/or the despatch of e-Refund payment instructions/ refund cheque(s) to which you are entitled. It is important that holders of securities inform the Trustee-Manager, the Company and the

Share Stapled Units Registrar immediately of any inaccuracies in the personal data supplied.

Purposes

The personal data of the applicants and t**he holders of s**ec s may be used stored (by whatever means) for the following purposes: processing of your application and e-Refund payment instructions/refund cheque, where

- applicable, and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of the Hong Kong Offer Share Stapled Units; enabling compliance with all applicable laws and regulations in Hong Kong and
- registering new issues or transfers into or out of the name of holders of securities including, where applicable, in the name of HKSCC Nominees;
- maintaining or updating the register of holders of Share Stapled Units and the registers of holders of securities of the Company; conducting or assisting in the conduct of signature verifications, any other verification
- or exchange of information; establishing benefit entitlements of holders of Share Stapled Units, such as dividends.
- rights issues and bonus issue distributing communications from the Trustee-Manager, the Company and its
- compiling statistical information and shareholder profiles;
- making disclosures as required by laws, rules or regulations (whether statutory or otherwise);
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Trustee-Manager, the Company and the Share Stapled Units Registrar to discharge
- their obligations to holders of securities and/or regulators and/or other purpose to which the holders of securities may from time to time agree. Transfer of personal data

Personal data held by the Trustee-Manager, the Company and the Share Stapled Units Registrar relating to the applicants and the holders of securities will be kept confidential but the Trustee-Manager, the Company and the Share Stapled Units Registrar, to the extent necessary for achieving the above purposes or any of them, may make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the applicants and the holders of securities to, from or with any and all of the following persons and entities: the Trustee-Manager, the Company or their respective appointed agents such as financial advisers and receiving bankers;

- HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS (in cases where the applicants have requested for the Hong Kong
- Offer Share Stapled Units to be deposited into CCASS); any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Trustee-Manager, the Company and/or the Share Stapled Units Registrar in connection with the operation of
- their businesses the Stock Exchange, the SFC and any other statutory, regulatory or governmental bodies; and
- any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers
- Access to and correction of personal data

The Ordinance provides the applicants and the holders of securities with rights to ascertain whether the Trustee-Manager, the Company or the Share Stapled Units Registrar holds their

personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Trustee-Manager, the Company and the Share Stapled Units Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and kinds of data held should be addressed to the Trustee-Manager, at its registered address disclosed in the "Corporate Information" section in the Prospectus or as notified from time to time in accordance with applicable law, for the attention of the company secretary, or the Share Stapled Units Registrar for the attention of the privacy compliance By signing this Application Form, you agree to all of the above.

填寫本申請表格的指引

申請表格一經填妥及遞交,即表明除非須對招股章程負責的人士根據《公司條例》第40條發出公告 免除或限制該名人士對招股章程須負的責任,否則 関下同意不得於開始登記認購申請的時間起計 第五日(就此而言不包括任何非營業日的日子)前撤回認購申請。

下列號碼乃本申請表格中各欄的編號。

在申請表格欄1簽署及填上日期。只接受親筆簽名。

簽署人的姓名/名稱及代表身份亦必須註明。 使用本申請表格申請認購香港發售股份合訂單位, 閣下必須為名列於證監會公佈的白表 eIPO服務供應商名單內可以就香港公開發售提供白表eIPO服務的人士。

在欄2填上 閣下欲代表相關申請人申請認購的香港發售股份合訂單位總數(以數字填寫)。

閣下可代表各相關申請人的利益申請認購下表所載的香港發售股份合訂單位數目的其中一個 數目。代表相關申請人申請任何其他數目的香港發售股份合訂單位可被拒絕受理。為免產生 疑問,由白表elPO服務供應商使用本申請表格申請認購的香港發售股份合訂單位總數,毋須 為下表所載的其中一個股份合訂單位數目

閣下代表彼等作出申請的相關申請人資料必須載於連同本申請表格遞交的唯讀光碟格式的一

| 可供申請認購的香港發售股份合訂單位數目及款項 | | | | | |
|--|--|--|---|--|--|
| 申請認購的 香港發售股份 合訂單位數目 | 申請時 應繳款項* (港幣元) | 申請認購的 香港發售股份 合訂單位數目 | 申請時 應繳款項* (港幣元) | 申請認購的 申請時 香港發售股份 應繳款項* 合訂單位數目 (港幣元) | |
| 1,000 2,000 3,000 4,000 5,000 6,000 7,000 8,000 9,000 10,000 20,000 25,000 35,000 40,000 45,000 50,000 | 5,434,23 10,868.46 16,302.69 21,736.93 27,171.16 32,605.38 38,039.61 43,473.84 48,908.07 54,342.30 81,513.46 108,684.61 135,855.77 163,026.91 190,198.07 217,369.22 244,540.37 271,711.52 | 60,000 70,000 80,000 90,000 100,000 200,000 300,000 600,000 600,000 900,000 1,000,000 2,000,000 4,000,000 4,000,000 | 326,053.82 380,396.13 434,738.43 489,080.74 543,423.04 1,086,846.08 1,630,269.12 2,173,692.16 2,717,115.20 3,260,538.24 4,380,3961.28 4,347,384.32 4,890,807.36 5,434,230.40 10,868,460.80 16,302,691.20 21,736,921.60 27,171,152.00 | 6,000,000 32,605,382, 7,000,000 38,039,612. 8,000,000 43,473,843. 9,000,000 48,908,073. 10,000,000 168,684,608. 30,000,000 163,026,912. 40,000,000 271,711,520. 60,000,000 326,053,824. 70,000,000 330,396,128. 80,000,000 434,738,432. 90,000,000 434,738,432. 90,000,000 543,423,040. 102,668,000() 557,921,566. | 80 20 60 00 00 00 00 00 00 00 00 71 |
| 55,500 | 2,, 11.02 | 0,000,000 | 2.,,102.00 | | |

申請時應繳的上述款項已包括1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費。

在欄3填上 閣下付款的詳細資料。

閣下必須在本欄註明 閣下連同本申請表格隨附的支票編號;及 閣下必須在每張支票的背 面註明(i) 閣下的白表elPO 服務供應商編號及(ii)載有相關申請人的申請詳細資料的資料檔 案的檔案編號。

本欄所註明的金額必須與欄2所申請認購的香港發售股份合訂單位總數的應繳款項相同。

所有支票及本申請表格,連同載有該唯讀光碟的密封信封(如有)必須放進印有 閣下公司印

如以支票繳付款項,該支票必須: 為港幣元支票

- 由在香港開設的港幣元銀行戶口開出; 顯示 閣下(或 閣下代名人)的賬戶名稱; 註明抬頭人為「滙豐代理人(香港)有限公司一看港電訊公開發售」;
- 劃線註明「只准存入抬頭人賬戶」:
- 不得為期票;及
- 由白表elPO服務供應商的授權簽署人簽署。

倘未能符合任何此等規定或倘支票首次過戶不獲兑現, 閣下的申請可被拒絕受理。

閣下須負責確保所遞交的支票的詳細資料,與就本申請遞交的唯讀光碟或資料檔案所載的申 請詳細資料相同。倘出現差異,<mark>託管人一經理、本公司及聯席保篤人有絕對的情權拒絕接</mark>受 任何申請。

申請所繳付的金額將不會複發收據。

在欄4填上 閣下的詳細資料(請用正楷)。

閣下必須在本欄填上 阁下的姓名、白表elPO服務供應商編號及地址。 閣下亦必須填寫 閣下辦公地點的聯絡人士的姓名及電話號碼及(如適用)經紀號碼並蓋上經紀印章

個人資料

收集個人資料聲明 《香港法例》第486章《周、資料(私隱)/《例》(「條例」)的主要條款已於1996年12月20日在香港生效 起項收集個人資料費明是同股份合訂單位申 書人和書 了人說明有關託管人一經理、本公司及股份合訂單位登記處在個人資料和談例方面的政策和慣例。

收集 閣下個人資料的原因

證券申請人或證券登記持有人以本身名義申請證券或轉讓或受讓證券時或尋求股份合訂單位 高處的服務時,須不時向託管人-經理、本公司及/或股份合訂單位登記處提供其最近的

未能提供所要求的資料可能導致 閣下申請證券被拒或延遲,或託管人一經理、本公司或股 份合訂單位登記處無法落實轉讓或提供服務。此舉也可能妨礙或延遲登記或轉讓 **赐的香港發售股**份合訂單位及/或寄發股份合訂單位證書及/或發送 閣下應得的電 于退款指示/退款支票

如提供的個人資料有任何錯誤,證券持有人須立即通知託管人一經理、本公司和股份合訂單 位登記處

用途 2.

- 處理 閣下的申請及電子退款指示/退款支票(如適用),核實是否符合本申請表格及 招股章程載列的條款和申請程序,以及公佈香港發售股份合訂單位的分配結果
- 有助遵守香港及其他地區的一切適用法律和法規;
- 登記新發行證券或以證券持有人的名義(包括以香港結算代理人名義(如適用))轉讓或
- 存置或更新本公司的股份合訂單位持有人名冊及證券持有人的名冊; 核實或協助核實簽名、任何其他核證或交換信息;
- 確立股份合訂單位持有人的受益權利,如股息、供股和紅股等;
- 分發託管人-經理、本公司及其附屬公司的通訊;
- 编製統計信息和股東資料; 根據法律、規則或法規(不論是法定或其他方面)進行披露;
- 披露有關信息以便進行權益索償; 及 與上述有關的任何其他附帶或相關目的及/或使託管人-經理、本公司及股份合訂單
- 位登記處能履行對證券持有人及/或監管機構承擔的責任及/或證券持有人不時同意 的任何其他目的。

轉交個人資料

託管人一經理、本公司和股份合訂單位登記處持有的關於申請人及證券持有人的個人資料將會保密,但託管人一經理、本公司和股份合訂單位登記處可以在為達到上述目的或當中任何目的的必要的情況下,作出他們認為必要的查詢以確認個人資料的準確性,尤其為他們可向或從下列任何或全部人士和實體或與下列任何或全部人士和實體披露、索取或轉送(無論在香 港境內或境外) 申請人及證券持有人的個人資料:

- 如申請人要求將香港發售股份合訂單位記存於中央結算系統,則為香港結算及香港結 算代理人將會就中央結算系統的運作使用個人資料;
- 任何向託管人-經理、本公司及/或股份合訂單位登記處提供與其各自業務營運有關的行政、電訊、電腦、付款或其他服務的代理、承包商或第三方服務供應商;

託管人-經理、本公司或其各自的指定代理,如財務顧問及收款銀行;

- 聯交所、證監會及任何其他法定、監管或政府機構;及
 - 與證券持有人進行或擬進行交易的任何其他人士或機構,例如其銀行、律師、會計師 或股票經紀等。
 - 杏閱和更正個人資料 條例規定,申請人及證券持有人有權確定託管人一經理、本公司或股份合訂單位登記處是否 持有其個人資料,並有權索取有關該資料的副本並更正任何不準確資料。根據條例,託管人

一經理、本公司和股份合訂單位登記處有權就處理任何查閱資料要求收取合理的費用。所有查閱資料或更正資料的要求或查詢有關政策及慣例及持有資料種類的要求,均須向託管人一 經理提出(地址為招股章程(企業資料]一節防披露或不時按適用法律獲知會的登記地址,收件人為公司秘書),或向股份合訂單位登記處屬下的私隱合規主任提出。

如 閣下簽署本申請表格,即表示 閣下同意上述各項。

DELIVERY OF THIS APPLICATION FORM This completed Application Form, together with the appropriate cheque(s) must be submitted to the following receiving bank branches by 4:00 p.m. on Monday, 21 November, 2011:

The Hongkong and Shanghai Banking Corporation Limited Hong Kong Office:

- Correspondence Department, Basement Level 1, 1 Queen's Road Central, Hong Kong Bank of China (Hong Kong) Limited 1/F, BOC Cheung Sha Wan Building, 194-200 Cheung Sha Wan Road, Kowloon or
- 33/F, Bank of China Tower, 1 Garden Road, Hong Kong Standard Chartered Bank (Hong Kong) Limited 15th Floor, Standard Chartered Tower, 388 Kwun Tong Road, Kowloon, Hong Kong

遞交本申請表格

此填妥的申請表格,連同相關支票,必須於2011年11月21日(星期一)下午4時正前,送達下列收款 銀行的分行

香港皇后大道中1號地庫1樓書信部

(a) 香港上海滙豐銀行有限公司

- 中國銀行(香港)有限公司 九龍長沙灣道194-200號中銀長沙灣大樓1樓或 香港花園道1號中銀大廈33樓
- 渣打銀行(香港)有限公司 香港九龍觀塘道388號渣打中心十五樓