#### Hong Kong Public Offering - YELLOW Form 香港公開發售-黃表

Use this form if you want the Hong Kong Offer Share Stapled Units to be issued in the name of HSSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for cre to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

In Tun 放以香港中央結算(代理人)有限公司(「香港結算代理人」)名義獲發行香港發售股份合訂單位,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 關下的中央結算系統投資者戶口持有人股份戶口或 關下定的中央結算系統分與者的股份戶口內,請使用本表格。

Staple your payment 請將股款

緊釘在此

NOTE: Unless otherwise defined herein 附註: 除本申請表格另有界定外

erms used in this Application Form shall have the same meanings as defined in the prospectus dated 16 November 2011 (the "Prospectus") of the HKT Trust (the "HKT Trust") and HKT Limited (the "Company") together with any 本申辭表格所使用的副彙與香港電訊信託 (「香港電訊信託」)與香港電訊有限公司 (「本公司」) 於2011年11月16日刊餐的招股章程 (「招股章程」) 建同其任何補充文件所界定者具有相同涵義 registered by the Registrar of Companies in Hong Kong as required by section 342C of the Companies of Annuance of Hongs Kong the Section 342C of the Companies of Hongs Kong the Section 342C of the Companies of Hongs Kong the Section 342C of the Companies of Hongs Kong the Section 342C of the Companies of Hongs Kong the Section 342C of the Companies of Hongs Kong the Section 342C of the Companies of Hongs Kong the Section 342C of the Companies of Hongs Kong the Section 342C of Hongs Kong the

F. If R \* Application Form or the Prospectus constitutes an offer to sell or the solicitation of an offer to subscribe or buy nor shall there be any subscription or sale of Share Stapfed Units in any jurisdiction in which such offer, solicitation or sales would be unlawful. This Application Form and the Prospectus are not not not be unlocated to the Company of the Share Stapfed Units in any jurisdiction in which such offer, solicitation or sales would be unlawful. This Application Form and the Prospectus are not not not not received to the Company of the Share Stapfed Units are being offered and the Company of the Share Stapfed Units are being offered and sold within the United States, so examples of the United States, so examples of the Share Stapfed Units are being offered and sold within the United States some examples of the Share Stapfed Units are being offered and sold within the United States some examples of the Share Stapfed Units are being offered and sold within the United States some examples of the Share Stapfed Units are being offered and sold within the United States some examples of the Share Stapfed Units are supplied for sale within the United States some examples of the Share Stapfed Units are supplied to an advantage of the Share Stapfed Units are supplied to an advantage of the Share Stapfed Units are supplied to an advantage of the Share Stapfed Units are not been and with not be regarded units and the Prospectual Company of the Share Stapfed Units are not been and with not be regarded units and the Prospectual Share Stapfed Units are not been under the United States supplied units and the Prospectual Share Stapfed Units are not been under the United States supplied units and the Prospectual Share Share Share Stapfed Units are not been under the United States supplied to the Share Sh

This Application Form is not for publication, distribution or release in the United States, Canada, European Economic Area, the United Kingdom, Singapore, Japan, the PRC and the Cayman Islands. 本用高表格不得任美國、加拿大、歐洲經濟區、英國、高加黎、日本、中國美國發展新發、張斐波發布。

## GLOBAL OFFERING OF SHARE STAPLED UNITS

全球發售 to be jointly issued by



# **HKT Trust** 香港電訊信託

(a trust constituted on 7 November 2011 under the laws of Hong Kong and managed by HKT Management Limited) (一個根據香港法律於2011年11月7日成立並由香港電訊管理有限公司管理的信託)

and 與

# **HKT Limited** 香港電訊有限公司

(incorporated in the Cayman Islands with limited liability)
(於開曼群島註冊成立的有限公司)

### 聯合發行的股份合訂單位

Number of Offer Share Stapled Units under the Global Offering Number of Offer Share Stapled Units under the Hong Kong Public Offering Number of Offer Share Stapled Units under the International Offering Maximum Offer Price

IN RI = 122
2,053,354,000 Share Stapled Units (subject to the Over-Allotment Option)
205,336,000 Share Stapled Units (subject to reallocation)
1,848,018,000 Share Stanled Units (subject to reallocation and the Over-Allotment Option)
HK\$5.38 per Offer Share Stanled Unit (subject to reallocation and the Over-Allotment Option)
HK\$5.38 per Offer Share Stapled Unit (subject to reallocation and the Over-Allotment Option)
Stock Exchange radiug fee of 0.005% and SFC transaction levy of 0.003%
(payable in full on application in Hong Kong dollars and subject to refund)
6823

6823 3,053,354,000 國股份合工單位《現乎超額配合。行使與合而定) 205,336,000個股份合工工位(可予重新分配) 1,848,018,000個股份合工工位(可予重定分配及、平超額配合權行使與否而定) 每個愛善股份合訂單位高等。28元,另加1.0%。2.2 個金、 0,005%聯交所交易養及。103%,監查查另微費 須於申請時以港幣元繳足,多繳款項可予退還)

股份代號

# Application Form 申請表格

Applications will be accepted until 12:00 noon on Monday, 21 November 2011

Or such other time or date as may subsequently be announced).

You must read the conditions and instructions attached to this Application Form.

You must complete all applicable parts of this Application Form. Please write clearly in ink.

Mixed Media Offer
The HAT Trust and Company will be relying on section 9A of the Companies Ordinance (Exemption of Companies and Prospectuses from Compliance with Provisions) Notice
(Chapter 32). of the Laws of Hong Kong) and will be issuing the WHITE and YELLOW Application Forms without them being accompanied by a print. Prospectus. aper 24.1 of the Laws of Hong Kong) and will be issuing the WHITE and YELLOW Application Forms without them bing accompanied by a properties from Complyance with Provisions) Notice in 900 a.m. on Wednerday, 16 November 2011 until 12:00 moon on Monday, 21 November 2011, an electronic form of the Prospectus can be accessed. \*\*Voundanded from the

The Hongkong and Shanghai Banking Corporation Limited
Hong Kong Island
Hong Kong Island
Kowloon
Mong Kod Branch
Bank of China (Hong Kong) Limited
Hong Kong Island
Connaught Road Central Branch
New Territories
Yace Long (Hang Fat Mansion) Branch
New Territories
Hennessy Road Branch
Hong Kong Island
Hennessy Road Branch
Hong Kong Island
Gonzal (Hong Kong) Limited
Hennessy Road Branch
Hong Kong Island
Gonzal (Hong Kong) Limited
Hennessy Road Branch
Golf, Food Cheung Buddhigh, No. 63

Level 3, 1 Queen's Road Central, Hong Kong Basement & U/G, 673 Nathan Road, Mong Kok, Kowloon

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China International Capital Corporation Hung Kong Securities Limited, 29th Boor, One International Penetuche Bank Ad, Hong Kong Branch, Level 32, International Commerce Centre. I Austin Road Wedged Goldman Sachs (Avia) L.L.C., 68th Ploor, Chemp Kong Centre, 2 Quero's Road Central, Hong Kong; the Control Control of MicKee' and Pole Pole Huntimes Plana, 199 De Venez Road Central, Hong Kong; the Control Control of MicKee' and Pole Pole Huntimes Plana, 199 De Venez Road Central, Hong Kong; the Control Control of MicKee' and Pole Pole Huntimes Plana, 199 De Venez Road Central, Hong Kong;

business hours from 9:00 a.m. on Wednesday, 16 November 2011 until 12:00 noon on Monday, 21 November 2011, util three copies of the print be available for inspection at every location where the WHITE and YELLOW Application Forms are distributed. You say that the Prospectus prior Application Form

HKT Management Limited HKT Limited

HKT Limited
China International Capital Corporation Hong Kong Securities Limited
Deutsche Bank AG, Hong Kong Branch
Goldman Sachs (Asia) L.L.C.
The Hongkong and Shanghai Banking Corporation Limited
Standard Charterd Securities (Hong Kong) Limited
Hong Kong Underwriters

I/We

apply for the number of Hong Kong Offer Share Supfed Units set out belt and the terms and condition of the Process and this Application Form, and subject to the Trust Deed and the Memorandum and Articles of Association of the Company of the Compa

the state of the s

## Signed by (all) applicant(s) (all joint applicants must sign):

## (所有)申請人簽署(所有聯名申請人均須簽署):

Date: 日期: . . 

It is important that you read the terms and conditions and application procedures overleaf.

You must sign this application in writing (and not by way of personal chop), otherwise the application is liable to be rejected.

All applicable boxes in this Application form must be completed, otherwise the application is liable to be rejected.

Only one application may be made for the benefit of any person on a WHITE or YELLOW Application Form or by way of Only one application may be made for the benefit of any person on a WHITE or YELLOW Application form and or many of the white Form eIPO Service for wave-inpocembals. The following are liable to be rejected: multiple or suspected multiple applications on WHITE or YELLOW Application Forms and/or by way of giving electronic application instructions to HKSCC (www.eipo.com.hk); and applications where Form eIPO Service Frovider under the White Form eIPO Service (www.eipo.com.hk); and applications made for the benefit of one applicant or joint applicants) on either a WHITE or YELLOW Applications where the Provider under the White Form eIPO Service frovider under the White Form eIPO Service from than 102.668.000 Hong Kong Offer Share Stapled Units (being 50% of the Hong Kong Offer Share Stapled Units initially available for subscription under the Hong Kong Public Offering) and applications where cheques to bankers' cashier orders are dishonoured upon the first presentation.

You may be prosecuted if you make a false declaration.

Hailable to be rejected.

Any alteration to any application detail that you provide on this Application Form should be authorised by the signature of the applicant.

截止接受申請時間 2011年11月21日(星期一)中午12時正 (或其後可能 △佈的該等其他時間或日期)。 閣下務必組閱率申請表格所戴的條件及指示。 請表格全部適用額分必須用墨水管或原子筆:着跨填妥,方為4

	<b>个个朋权但王即超开</b>	1 即 2 2 没 八 坐 小 丰 以 小 」	丰用足模女 : 刀柄 日 双 ·	
混合媒介。 香港電訊	期 )上午9時正至2011年11月2 場、市公司公告>最新上市公司		告第9A條,在並非與印製本招散章程一起發出的情況 以式的招股章程將分別在本公司網站www.hkt.com及 案取印製本招股章程的公界人士,可於2011年11月16	
1 下列任何分行注: (a) 香港市區 港市區 市場區 (b) 中國國際	准章 選行有限總介行 有概總介行 有限總介行 (香港) 有限 第三十元 有限 第三十元 有限 有限 有限 有限 有限 有限 有限 有限 有限 有限 有限 有限 有限	香港皇后大道中1號3樓 九龍旺角彌敦道673號地庫及高 干諾第十14號 元開青山公路8-18號	<b>i</b> 層地下	
(c) 流打銀行 港島區 九龍區 2 以下任何地址:	f (香港)有限公司 軒尼許道分行 觀塘開源道分行	灣仔軒尼詩道399號 九龍觀塘開源道63號福呂大廈 環港景衡1號顯際金龍中心1期29樓; 西1號環球貿易廣場52樓;及 中2號長江集團中心68樓;及	地下	
3. 香港結算存管處形 可常取印製本招股章程 於2011年11月16日(星期	表務櫃檯,地址為香港德輔道中19 的地址詳情將於遞交申請表格的。	9號無限極廣場2樓。 各地點突出顯示。 (星期一) 中午12時正的正常營業時間內。	· 在派發白色及黃色申請表格的各個地點,均有至少三	份印製本招

致:	香港電訊管理有限公司
	香港電訊有限公司
	中國國際金融香港證券有限公司
	德意志銀行香港分行
	高盛(亞洲)有限責任公司
	香港上海滙豐銀行有限公司
	渣打證券(香港)有限公司
	<b>丢进台放弃</b>

2011/2 按照服度章程及本申請表格的條款及條件,並在信託契約與 廣公司組織章程大綱及章程組則所載的各項規限下,申請轉認以下數目的香港發售股份台訂單位; 実期以均無香港發售股份台訂單位的最高發售數為港幣5.38元計算申請認購香港發售股份台訂單位所需的全數付款(包括15.經紀開金、0.003%遊監會交易發費

For Br	oker use	此欄供約	<b>巡紀填寫</b>	
Lod	ged by 由	以下經:	紀遞交	
Broker No. 經紀號碼				
Broker's Chop 經紀印章				

關下必須細則育官的條款和條件及申請程序。 關下必須組體形式(不得以機人印章方式)簽署本申請·吾則申請會被拒絕受理。 本申請表格內所有應用空格均必須填宴。吾則申請會被拒絕受理。 任何人土傷限以受益人身的以自色或黃色申請表格或風極中央結算系統向香港結算或根據自義elPO服務(www.cipa.com.hk) 向指定自義elPO服務供應商發出電子認識指示作出一次申請。予例信於那不穩受理。以自色或黃色申請表格及/或驅動 中央結算系成的香港結算及《免稅推自者表記即條中ww.cipa.com.hk)向指定自義elPO服務供應商發出電子認識指示作出 的重視或候應重複申請。及為一名申請人(或聯名申請人)的利益以自负或黃色申請表核或驅腦中央結算系統向香港結算 或根據自義使D服務的指定自義elPO服務供施商發也電子認着并示認辨組過20.668.00回實書經費服分合訂單位即根據香港公開發程項下初步提至但供認購的香港發售股份合訂單位的50%)的申請;以及支票或銀行本票在首次地戶時未能 提香港公開發程項下初步提至供認購的香港發售股份合訂單位的50%的申請;以及支票或銀行本票在首次地戶時未能 份。固下作出意復聲明,則可能被接接。 例 固下作出意復聲明,則可能被接接。

除中文姓名/名稱外, 閣下必須以英文填妥本申請(除非另有指明),否則申請會被拒絕受理。 閣下於本申請表格提供的任何申請資料如有任何更改,須由申請人簽署授權。

#### Hong Kong Public Offering – YELLOW Form 香港公開發售-黃表

Use this form if you want the Hong Kong Offer Share Stapled Units to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant. 閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)名義獲發行香港發售股份合訂單位,並直接存入中央結算及交收系統(「中央結算系統」),以記存於閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者的股份戶口內,請使用本表格。

Number of Hong Kong Offer Share Stapled Units applied for (not more than 102,668,000 Share Stapled Units) 申請認謂香港發售股份合訂單位數目 (不超過102,668,000個股份合訂單位)				Cheque/bank cashier order 支票/銀行ス	number				
Total amount of payment 款項總額		нк\$	港幣元	banker's casl	k on which cheque/ hier order is drawn* 本票的付款銀行名稱*				
支票及銀行本票須 To be completed in <b>BLOCK</b>	以劃線註 letters in I	明「只准存入抬頭人賬 E <mark>nglish</mark> in ink, except as st	戶」的方式開出,並 tated otherwise. Joint app	須註明抬頭人為「滙豐 olicants should give the ac	!代理人 (香港) 有限公司 ddress of the first-named ap	司一香港電訊公開發	後售」。		
Name (in English) 英文姓名/名稱	Family	name or company name	姓氏或公司名稱		Forename(s) 名字		Λ		
Name (in Chinese) 中文姓名/名稱	Family	name or company name	姓氏或公司名稱		Forename(s) 名字				
Occupation (in English) 職業 (以英文填寫)				Hong Kon	g business registration no.** please delete as appropriate)	te)			
Names of all other joint applicants (in English) (if any) 所有其他聯名申請人 的英文姓名/名稱	(1) (2) (3)			Hong Ko	ong business registration 10.*** other joint applicants (if any) (please delete as appropriate 所有其他聯名申詳人(如有)的 香港与分證號門/說照號門	(2)			
(如有)  Address (in English) (Joint applicants should give the					香泡商業登記號編** (請刪去不適用者)				
address in Hong Kong and the telephone number of the first-named applicant only). Only an address in Hong Kong will be accepted	Telephone No. 電話號碼								
地址(以英文填寫) (聯名申請人只須填寫排名首位 的申請人的香港地址及電話 號碼)。僅接受香港地址				7					
				eneficial owner(s).					
f you are a nominee and you do not compl 即 関下為代名人而並無填寫本欄,則	ete this section. 是項申請將被礼	this application will be tre <b>ated as b</b> 見作以 関下本身利益而 <b>遞交。羽</b>	being made for your benefit. The ac 务必填寫各 (聯名) 實益擁有人的!!	count number or identification code 反戶號碼或識別編碼。	e for each (joint) beneficial owner(s) i	nust be provided.			
"How to make your applicatic 倘若 图下为电中央驾弃系统 (2) If you are applying through a Hong Kong identity card num registration number will be u 倘若 图 下麵邊指定的中 請項為護無號衛。如屬法人 (3) Part of your Hong Kong iden data would also be transferr	n" in this Appli 花投資者戶口档 i designated CC iber. If you do r sed for checkin 央結算系統參 J 團體,請填寫 tity card numbed d to a third par	cation Form. 字有人,此申請只接受香港身份證 ASS Participant (other than a CCAX tot hold a Hong Kong identity card, g the validity of your Application F 與著(中央結算系統投資者戶一 長春港商業營配號碼。香港与 er or passport number, or, if u for refund purpose, Your anker, if	繁碼(f 為個別人士) 或香 SS Inv stor pant): for an indi- please providers — assport numb orms and others — processing (除外)提出中   m屬個別 有香港商業 — 無路 ) jo mlicants, part o long may verification — HA	,	人團體)。務請閱覽本申請表格[申i g Kong identity card number or passp wide the Hong Kong business registrat nits and such data would be transferre 整號碼或護照號碼。倘若 閣下持 有效或處理號码。倘若 閣下持 有效或處理號码。何百 閣下持 和數可和mber of the first-named applica assport number before encashment of	請程序」一節第2段。 ort number. If you hold a Hong ton number. The Hong Kong id d to a third party for the accom f 香港身份證。請填寫香港身 會將有關安縣轉交予第三方以 nt, provided by you may be pri your refund cheque. Inaccurate	Kong identity card, please pentity card/Passport/Hong Koplishment of such purposes. 份證號碼;如未持有香港从建至上速目的。 tted on your refund cheque, completion of your Hong K	provide your ong business 身份證,則 if any. Such	
collect your refund cheque(s) 倘 閣下申請認購1,000,000 支票(如有)的時間、地點》	) (if any). 0個或以上香港 及方法詳情,見	發售股份合訂單位,並欲親自前 2背頁「高 图下成功申請認購(全	往香港中央證券登記有限公司(J 部或部分)香港發售股份合訂單	your refund cheque(s) (if any) in yor Hong Kong Offer Share Stapled 也址為香港灣仔皇后大道東183 繁位」及「退遷 閣下的款項」兩節。	党合和中心17 樓1712-1716室) 領取	閣下的退款支票(如有),請有	E左端方格加上「√」號。有	r, Hopewell and how to 關領取退款	
財 <sup>,</sup> 關下在本表格內提供的任何申 <b>請資</b> )	料的任何更正则	應由申請人簽字授權方可進行。			THIS BOX MUST BE	中央結算系統參與者	<b>省資料</b>		
					Participant I.D. of the Investor Participant	9	•		
					For designated CCAS	S Participant OR (	Corporate CCASS	Investor	
請用正楷墳	We will be a second number or identification code for case (guill brentfield number) (1) (2) (3) (3) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4								
Name(s) 姓名/名稱									
Address 地址									

For Bank Use 此欄供銀行填寫

application") (請參閱背頁「申請程序」一節的第2段)

(see paragraph 2 under the section overleaf headed "How to make your

### Hong Kong Public Offering - YELLOW Form

Use this form if you want the Hong Kong Offer Share Stapled Unites to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

#### GLOBAL OFFERING OF SHARE STAPLED UNTS to be jointly issued by



#### **HKT Trust**

(a trust constituted on 7 November 2011 under the laws of Hong Kong and managed by HKT Management Limited)  $\mathbf{and}$ 

# **HKT Limited**

(incorporated in the Cayman Islands with limited liability)

#### Conditions of your application

conditions have the same meanings ascribed thereto in the Prospectus

## Who can apply

- plicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must
- Hong Kong address.

  are a firm, the application must be in the names of the individual members, not in the name of the firm.

  are a body corporate, the application must be signed by a duly authorised officer, who must state his or her
- sentance capacity.

  under the circumstances permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Share
  ed Units using this YELLOW Application Form if you are or any person(s) for whose benefit you are applying

  - Stapled Units using this YELLOW Application Form if you are or any person(s) for whose benefit you are applying are/sis:

    an existing beneficial owner of Shares or shares in any of the Company's subsidiaries or the existing beneficial owner of Share Stapled Units;

    the chief executive or a director of the Company or any of its subsidiaries or the chief executive or a director of the Trustee-Manage in the Listing Rules) of any of the above:

    an associate (as defined in the Listing Rules) of any of the above:

    an associate (as defined in the Listing Rules) of the HKT Trust, the Trustee-Manager or the Company or a person who will become a connected person of the HKT Trust, the Trustee-Manager or the Company immediately upon completion of the Global Offering;

    a legal or natural person of the PRC (except qualified domestic institutional investors);

    within the United States (within the meaning of Regulation S under the U.S. Securities Act), other than a person described in paragraph h(3) of Rule 902 of Regulation S under the U.S. Securities Act), other than a person described in paragraph h(3) of Rule 902 of Regulation S under the U.S. Securities Act; or a person/persons who has/have been allocated or have applied or have indicated an interest for any International Offer Share Stapled Units under the International Offering or has/have otherwise participated in the International Offering.

    The number of joint applicants must not exceed four.

The number of joint applicants must not exceed four.

If you are a nominee
You may make more than one application for the Hong Kong Offer Share Stapled Units if and only if you are a nominee, in which case you may make an application as a nominee by (i) giving electronic application instructions to HKSCC (if you are a CCASS Participant), and (ii) using the WHITE or YELLOW Application Form, and lodging more than one Application Form marked 'For nominees'; you must include:

an account number: or so more in the case of joint beneficial owners, In the box on the Application Form marked 'For nominees'; you must include this information, the application will be treated as being made for your benefit. A nominee who submits this Application Form on the information, the application will be treated as being made for your benefit. A nominee who submits this Application Form on beard in the property of the p

- the Underwriters such information about such person/every such person as any of them may require for any of the purposes set out in the section below headed "Personal Data".

  Lodge only one application for your benefit (for you and any of your joint applicants)

  Except where you are a nominee and provide the information required to be provided in your application, all of your applications (including the part of your applications in the provided in the provided provid

hold more than half of the issued share capital of the company (not counting any part of a which carries no right oparticipate beyond a specified amount in a distribution of either profits or capital).

Allocation of Hong Kong Offer Share Stapled Units a "Dool on Hong Kong Public Offering for subscription by the public in Hong Kong will initially be divided into two pools for allocation purpose." Sool A and Pool B with any odd board to being allocated to Pool A. Accordingly, the maximum number of Hong Kong Offer Share Stapled Units with a Pool A and Pool B will be 102,668,000 and 102,668,000, respectively. The Hong Kong Offer Share Stapled Units in Pool A will be allocated on an equitable basis to applicants who have applied for Hong Kong Offer Share Stapled Units in Pool A will be allocated on an equitable basis to applicants who have applied for Hong Kong Offer Share Stapled Units with a total subscription amount (excluding brokerage, SFC transaction levy and the Stoc. Exchange trading fee) of HKS5 million of the Stock Exchange trading fee) of more than HKS5 million and a capitable basis applicants in a pool A and Pool B are likely to receive different location cause of Pool B. Applicance and the Hong Kong Offer Share Stapled Units in one pool (but not both pools) are under-subscribed, the surplus I ing Kong Offer Share Stapled Units from either Pool A o Pool B and Pool and Pool and Pool of Mary of the Stapled Units from either Pool A o Pool B and Pool and Pool of the Stapled Units from either Pool A o Pool B and Pool and Pool of the Stapled Units from either Pool A or Pool B and Pool and Pool of the Stapled Units from either Pool A or Pool B and Pool and Pool of the Stapled Units from either Pool A or Pool B and Pool and Pool of the Stapled Units from either Pool A or Pool B and Pool and Pool of Pool Stapled Units from either Pool A or Pool B and Pool and Pool of Pool Stapled Units from either Pool A or Pool B and Pool offer Share Stapled Units from either Pool A or Pool B and Pool offer Share Stapled Units

### Supplemental information

pplemental information
my supplement to the Prospectus is used, applicant(s) who have the property submitted this Application Form may or may not pending out an information contained in the "pplement" or notified that they are required to confirm their applications. If the procedure to be notified, all outfined applications will not be valid. Sulp. it to the ab ve. application once made is irrevocable and applicants shall cemed to have applied on the basis of the Prospectus as applemented.

- applicants) have been a notified but have not confirmed their applications will not be valid. Sulject to the above, as application once made is irrevocable and applicants shall be cemed to have applied on the basis of the tonecture as pepticantion once made is irrevocable and applicants shall be cemed to have applied on the basis of the tonecture as pepticantion once made is irrevocable and applicants shall be cemed to have applied on the basis of the tonecture as pepticantion once made is irrevocable and applicants shall be cemed to have applied on the basis of the tonecture and period to the state of the period of the peri

- warrant the truth and accuracy of the information contained in your application; agree to disclose to the Trustee-Manager, the Company, the Share Staple Units Registrar, the receiving bankers, the Joint Global Coordinators, the Joint Books Lead Sanagers and the Joint Sponsors, and their respective advisers and agents, any information about you or the proofs for whose benefit you have made this application which they require: agree that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong; undertake and agree to accept the Share Stapled Units applied for, or any lesser number all ceated to you under the application;

- application which they require; agree that your application, any acceptance of it and the resulting contract will be averaged by and construed in accordance with the laws of Hong Kong; and accordance with the laws of Hong Kong; and accordance with the laws of Hong Kong; and accordance with the laws of Hong Kong (or San Stapled Units agree) to accord to the property of the propert

### G.

If your application is made by a person duly authorised under a valid power of attorney, the Trustee-Manager, the Company and the Joint Sponsors, as the Trustee-Manager's and the Company's agents, may accept it at their discretion and subject to any conditions as they think fit, including production of evidence of the authority of your attorney. The Trustee-Manager, the Company and the Joint Sponsors, as the Trustee-Manager's and the Company's agents, will have full discretion to reject or accept any application, in full or in part, without having to give any reasons for any rejection or acceptance.

### н.

Determination of Offer Price of The Determination Date. The Price of the Company of the Price of HKS5.3 Repeal of the Company on the Price Determination of Date is expected to be fixed by agreement between the Joint Sponsors (on behalf of the Underwriters), the Trustee-Manager and the Company on the Price Determination Date. The Price Determination Date is expected to be on or around the Company on the Price Determination Date. The Price Determination Date is expected to be on or around the Company on the Price of Interest of the Company of the Price of Interest o

### Allotment of Hong Kong Offer Share Stapled Units

Allotment of Hong Kong Offer Share Stapled Units Subject to the terms and conditions as set out herein and in the Prospectus, the Hong Kong Offer Share Stapled Units will be allotted after the application lists close. The terms and conditions are set out herein and in the Prospectus, the Hong Kong Offer Share Stapled Units are losses. The Offer Price is expected to be announced on Monday, 28 November 2011 and the level of applications in the Hong Kong Offer Share Stapled Units are also expected to be announced on Monday, 28 November 2011 in both cases in the Standards the Hong Kong Editor Offering, and the whole of the Hong Kong Offer Share Stapled Units are also expected to be announced on Monday, 28 November 2011 in both cases in the Standards Hong Hong Share Stapled Units and Prospectus on the Hong Kong Editor Offering, and the Hong Kong Identity cardipassport Hong Kong Public Offering, and the Hong Kong Identity cardipassport Rough staple the Stapled Units and Reserved Share Stapled Units – Publication of Results' in the Prospectus on Monday, 28 November 2011.

neaseur row to apply for Hong Kong Offer Share Stapled Units and Reserved Share Stapled Units - Publication of Results' in the Prospectus on Monday, 28 November 2011.

If you apply for Hong Kong Offer Share Stapled Units and your application for Hong Kong Offer Share Stapled Units and your application is wholly or partially successful, your Share Stapled Unit If you apply for Hong Kong Offer Share Stapled Units and your application in CCASS present Participant stock account or the stock account of your designated CCASS Participant in CCASS. Participant on Monday, 28 November 2011 or in the event of a contingency, on any other date as shall be determined by HKSCC or HKSCC Nominees. If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Share Stapled Units allocated to you with that CCASS Participant (you can check the number of Hong Kong Offer Share Stapled Units allocated to you with that CCASS Share Stapled Units allocated to you with that CCASS Share Stapled Units allocated to you with that CCASS Share Stapled Units allocated to you with that CCASS Share Stapled Units allocated to you with that CCASS Share Stapled Units allocated to you with the CCASS Share Stapled Units allocated to you with the CCASS Share Stapled Units allocated to you with the CCASS Share Stapled Units allocated to you with the CCASS Share Stapled Units allocated to you with the CCASS Share Stapled Units allocated to you with the CCASS Share Stapled Units allocated to you with the CCASS Share Stapled Units allocated to you with the CCASS Share Stapled Units allocated to you with the Share Stapled Units of the Day Share Stapled Units of Day Day Share Stapled Units of Day Day Shar

Offer Share Stapled Units credited to your stock account.

The Trustee-Manager and the Company will not issue temporary documents of title. Share stapled unit certificates will only become valid at 8:00 a.m. on Tuesday, 29 November 2011 provided that the Global Public Offering has become unconditional in all respects and the right of termination under the Underwriting Agreements and described in the section headed "Underwriting Underwriting Arrangements and Expenses - Hong Kong Public Offering - Grounds for Termination" in the Prospectus has not been exercised. No receipt will be issued for application monies paid. In the event that the Offer Price is less than the price per Hong Kong Offer Share Stapled Unit paid by you, the surplus application money (including the brokerage fee, the SFC Investors who trade Share Stapled Units prior to the receipt of Share Stapled Unit certificates or prior to the Share Stapled Unit certificates becoming valid do so entirely at their own risk.

- certificates becoming valid do so entirely at their own risk.

  Circumstances in which you will not be allotted Hong Kong Offer Share Stapled Units

  You may not be allotted Hong Kong Offer Share Stapled Units for any of the following reasons:

  1.

  By completing and submitting this Application Form you agree that your application cannot be revoked before the fifth after the time of the opening of the application lists (excluding for this purpose any day which is not a business day), unle person responsible for the Prospectus gives a public notice which excludes or limits the responsibility of that person for Prospectus. This agreement will take effect as a collateral contract with the Trustee-Manager and the person reasons that they will not offer any Hong Kong Offer Share Stapled Units on a preson or If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not reject will be constituted by notification in the press of the results of allocation, and where such basis of allocation is subject certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such condition results of the ballot, respectively.
  - ain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or list of the ballot, respectively.

    I discretion of the Trustee-Manager, the Company and the Joint Sponsors, and their respective agents or nominees, to test or accept any application:

    Trustee-Manager and the Company and the Joint Sponsors, and their respective agents or nominees, have full discretion to reject except any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance.

### Hong Kong Public Offering - YELLOW Form

Use this form if you want the Hong Kong Offer Share Stapled Unites to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

- ur allotment of Hong Kong Offer Share Stapled Units is void:
  allotment of Hong Kong Offer Share Stapled Units to you will be void if the Listing Committee does not grant permission
  it the Share Stapled Units cither:
  within three weeks from the closing of the application lists; or
  within a longer period of up to six weeks if the Listing Committee of the Stock Exchange notifies the TrusteeManager and/or the Company of that longer period within three weeks of the closing date of the application lists.
  will not receive any allotment if:
  you make multiple applications or are suspected of making multiple applications (other than an application (if any)
  made on a BLUE Application Form in your capacity as a Qualifying PCCW Shareholder);
  received or have been or will be placed or allocated (including conditionally) and/or provisionally), any literational
  Offer Share Stapled Units under the International Offering. By filling in any of the Application Forms or submitting
  an electronic application instruction to HRSCC via CCASS or applying by White Form eIPO via the White Form eIPO
  Service Provider, you agree not to apply for or indicate an interest for Offer Share Stapled Units in the International
  Offering offer than an application (if any) made on a BLUE Application Form in your capacity as a Qualifying
  PCCW Shareholder), Reasonable steps will be taken to identify and reject applications in the Hong Kong Public
  Offering from investors who have received Offer Share Stapled Units in the International Offering (except in respect
  indications of interest in the International Offering from investors who have received Hong Kong Offer Share Stapled
  Units in the Hong Kong Public Offering;
  your payment is not made correctly or you pay by cheque or banker's cashier order is dishonoured upon its first presentation;
  your Application Form is not completed in accordance with the instructions as stated in the Application Form:
  your application from is not completed in accordance with the instructions as stated in the Application Form

the Hong Kong Underwriting Agreement and/or the International Underwriting Agreement are/is terminated in accordance with their espective terms.

Refund of your money

If you do not receive any Hong Kong Offer Share Stapled Units for any of, but not limited to, the above reasons, the Trustee-Manager and the Company will refund your application monies, including the brokerage of 1%, SPC transaction levy of 0.003% and Stock and the Company will refund to you the appropriate portion of your application monies in accepted only in part, the Trustee-Manager and/or the Company will refund to you the appropriate portion of your application monies (including the related brokerage of 1%, SFC transaction levy and Stock Exchange trading fee of 0.005% without interest. If the Offer Price as finally determined is less than the initial price of HKS5.38 per Offer Share Stapled Unit (excluding brokerage, SFC transaction levy and Stock Exchange trading fee of 0.005% without interest. If the Offer Price as finally determined is less than the initial price of HKS5.38 per Offer Share Stapled Unit (excluding brokerage, SFC transaction levy and Stock Exchange trading fee of 0.005% without interest. All such initial price of HKS5.38 per Offer Share Stapled Unit (excluding brokerage, SFC transaction levy and Stock Exchange trading fee of 0.005% without interest. All such initial price of HKS5.38 per Offer Share Stapled Unit (excluding brokerage, SFC transaction levy and Stock Exchange trading fee of 0.005% without interest. All such initial price of the stap of the

Personal Data

Personal information collection statement
The main provisions of the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance") came into effect in Hong Kong on 20 December 1996. This Personal Information Collection Statement informs the applicant for and holder of the Share Stapled Units of the policies and practices of the Trustee-Manager, the Company and the Share Stapled Units Registrar in relation to personal data.

1. Reasons for the collection of your personal data.
From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct transferring securities into or out of their names or in procuring the services of the Share Stapled Units Registrar.
Failure to supply the requested data may result in your application for securities bor greated under the securities of the Company or the Share Stapled Units Registrar or the procuring the services of the Share Stapled up or inability of the Trustee-Manager, the Company or the Share Stapled Units Registrar to the Company or the Share Stapled Units Registrar to the Company or the Share Stapled Units Registrar to the Sh

ten.
Important that holders of securities inform the Trustee-Manager, the Company and the Share Stapled Units Registrar diately of any inaccuracies in the personal data supplied.

immediately of any inaccuracies in the personal data supplied.

Purposes

The personal data of the applicants and the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:

resonal data of the applicants and the models of securities may be used. It is purposes:

processing of your application and refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of the Hong Kong Offer Share Stapled Units; enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere; registering new issues or transfers into or out of the name of holder of securities including, where applicable, in the name of Hoste Community;

maintaining or updating the register of holders of Share Stapled Units and the register of holders of securities of the Company;

name of HKSCC Nominees;
maintaining or updating the register of holders of Share Stapled units and the register of holders of securities of the Company;
conducting or assisting in the conduct of signature verifications, any other verification or exchange of information;
establishing benefit entitlements of holders of Share Stapled units, such as divisional, such as divisional, and the stablishing benefit entitlements of holders of Share Stapled units, such as divisional states of the company and its shouldaries;
compiling statistical information and shareholder profiles.
compiling statistical information and shareholder profiles.
disclosing relevant information to facilitate claims in entitlements; and.
any other incidental or associated purpers a relating to the above and/or to enable the furtee-Man uer, the Company and the Share Stapled units Registrar od ischarge their obligations to holders of securities will be kept confidential but the furtee-Nanager, the Company and the Share Stapled Units Registrar, to the extent necessary for achieving the above purposes or my or them, may make such enquines as they company and the Share Stapled Units Registrar, to the extent necessary for achieving the above purposes or my or them, may make such enquines as they come in recessary to the personal data and of the uplicants of the potential data of the uplicants of the potential of the profile and of the uplicants of the potential of the profile and of the uplicants of the potential of the profile and of the uplicants of the contribution of the profile and of the uplicants of the contribution of the contribution of the profile and of the uplicants of the contribution of the contribution of the profile and of the uplicants of the contribution of the contribution of the profile and and the soft and of the profile and and the contribution of the contribution of the profile and and the contribution of the contribution of the profile and and the contribution of the profile and and the contribution of the profile and and the c

the Trustee-Manager, the Company or their respective appointed agents such as financial advisors and receiving

the Trustee-Manager, the Company or their respective appointed agents such as financial advisers and receiving bankers;

HKSCC and HKSCC Nominees, who will use the personal data on the purposes of operating CCA 3S (in cases where the applicants have requested for the Hong long Offer Share Staple\*) Units to be exposted into CCASS.

any agent of the control of the Hong long Offer Share Staple\* Units to be exposted into CCASS.

any agent of the control of

By signing this Application Form, you agree to ail of the above.

#### How to make your application

Use the table set out below to calculate how much you must pay for the number of Hong Kong Offer Share Stapled Units you want to subscribe for. Your application must be for a minimum of 1,000 Hong Kong Offer Share Stapled Units. Applications must be in one of the numbers set out in the table below. No application for any other number of Hong Kong Offer Share Stapled Units will be considered and any such application is liable to be rejected. The maximum number of Hong Kong Offer Share Stapled Units that you may apply for is 10,266,800. You must pay the maximum Offer Price of HK55.38 per Hong Kong Offer Share Stapled Units that you brokerage fee of 1%, a SFC transaction levy of 0,003% and a Stock Exchange trading fee of 0,005%. The table below sets out the total amount payable for certain numbers of Hong Kong Offer Share Stapled Units. You, as the applicant(s), must complete the form as indicated below and sign on the first page of the application form. Only written signatures will be accepted.

if you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):

the designated CCASS Participant must endorse the form with its company chop (bearing its company name)

signatures will be accepted.

If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):

the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its participant ID. must be appropriate box.

If you are papplying as a joint individual CCASS Investor Participant:

the form must contain your NAME and Hong Kong LD. Card number;

your participant ID. must be inserted in the appropriate box.

If you are applying as a joint individual CCASS Investor Participant:

the form must contain all joint investor participants: NAMEs and the Hong Kong LD. Card number of all joint investor participants investor participants investor participants investor participants.

If you are applying as a corporate CCASS Investor Participant investor participant investor participants investor participant investor participants investor parti

not be post-dated.

application may be rejected if your banker's cashier order does not meet all these requirements.

Tear off the Application Form, fold the form once and lodge it in one of the special collection boxes at any one of the following

The Hongkong and Shanghai Banking Corporation Limited

Branch Name Hong Kong Office North Point Branch Kwun Tong Branch Mong Kok Branch Waterloo Road Branch Citywalk Branch Hong Kong Island Kowloon

> Tuen Mun Town Plaza Branch Tai Wai Branch

Address
Level 3, Queen's Road Central, Hong Kong
GfF. Winner House, 306-316 King's Road, North Point, HK
No. 1, Yue Man Square, Kwun Tong, Kowloon
Basement & Ulg, 6-31 Nahan Road, Mong Kok, Kowloon
71 Waterloo Road, Ho Man Tin, Kowloon
80 Kope, GG1-ZC, Cirywalk, I. Yeung Uk Road,
Nope, GG1-ZC, Cirywalk, I. Yeung Uk Road,
Luck Man, New Territories
Shops 1-2-44, MTR Tai Wai Station, Sha Tin, New Territories

Bank of China (Hong Kong) Limited

Branch Name Bank of China Tower Branch Connaught Road Central Branch Wan Chai (Wu Chung House) Branch Wang Kwun Road Branch Hong Kong Island

Mei Foo Mount Sterling Mall Branch Yuen Long (Hang Fat Mansion) Branch Citywalk Branch Standard Chartered Bank (Hong Kong) Limited

Branch Name 88 Des Voeux Road Branch Hennessy Road Branch Quarry Bay Branch Kwun Tong Hoi Yuen Road Branch

Tsimshatsui Branch Metroplaza Branch Tai Po Branch

Address

88 Des Voeux Road Central, Central

399 Hennessy Road, Wanchai

G/F. Westlands Gardens, 1027 King's Road, Quarry Bay

G/F. Fook Choon Building, No. 63 Hoi Yuen Road,

Kwun Tong, Kowloon.

G/F. 10 Granville Road, Tsimshatsui

Shop No. 175 - 176, Level I, Metroplaza,

223 Hing Fong Road, Kwai Chug

23 & 25 Kwong Fuk Road, Tai Po Market, Tai Po

Address

"If", I Garden Road

13-14 Connaught Road Central

13-1 Queen's Road East, Wan Chai

Juli G1, Nan Fung Commercial Centre,
Avang Kwun Road, Kowloon Bay,
Sang Kwun Road, Kowloon Bay,
Shop N47-49, Mount Sterling Mall, Mei Foo Sun Chuen

-18 Castle Peak Road, Yuen Long
Shop 65, G/F, Citywalk, I Yeung Uk Road, Tsuen Wan

Your Application Form can be lodged at these times:

Wednesday, 16 November 2011 Thursday, 17 November 2011 Friday, 18 November 2011 Saturday, 19 November 2011 Monday, 21 November 2011

The latest time for lodging your application is 12:00 noon on Monday, 21 November, 2011. The application lists will be open from 11:43 a.m. to 12:00 noon on that day, subject only to the weather conditions. The application lists will not be open if there is:

a tropical cyclone warning signal number for a obsect or

a "black" rainstorm warning signal of the condition of the conditions. The application lists will not be open if there is:

a "black" rainstorm warning signal on the condition of th

nal seen 9:00 a.m. to 12:00 noon on Monday, 21 November, 2011. Instead they will be open to next Business day which does not have either of those warning signals in force in Hong

The term business day means a day that is not a Saurday, Sunday or public holiday in Hong Kong.

The right is reserved to present all or any centitances for payment. Your cheque or banker's cashier order will not be freely in the payment of the p

NUMBER OF SHARE STAPLED UNITS THAT MAY BE APPLIED FOR AND PAYMENTS									
No. of Hong Kong Offer Share Stapled Units applied for	Amount payable on application HK\$	No. of Hong Kong Offer Share Stapled Units applied for	Amount payable on application HK\$	No. of Hong Kong Offer Share Stapled Units applied for	Amount payable on application HK\$	No. of Hong Kong Offer Share Stapled Units applied for	Amount payable on application HK\$		
1.000	5,434,23	35,000	190,198.07	700,000	3,803,961.28	30,000,000	163,026,912.00		
2,000	10,868.46	40,000	217,369.22	800,000	4,347,384.32	40,000,000	217,369,216.00		
3,000	16,302,69	45,000	244,540.37	900,000	4,890,807.36	50,000,000	271,711,520.00		
4,000	21,736.93	50,000	271,711.52	1,000,000	5,434,230.40	60,000,000	326,053,824.00		
5,000	27,171.16	60,000	326,053.82	2,000,000	10,868,460.80	70,000,000	380,396,128.00		
6,000	32,605.38	70,000	380,396.13	3,000,000	16,302,691.20	80,000,000	434,738,432.00		
7,000	38,039.61	80,000	434,738.43	4,000,000	21,736,921.60	90,000,000	489,080,736.00		
8,000	43,473.84	90,000	489,080.74	5,000,000	27,171,152.00	100,000,000	543,423,040.00		
9,000	48,908.07	100,000	543,423.04	6,000,000	32,605,382.40	102,668,000(1)	557,921,566.71		
10,000	54,342.30	200,000	1,086,846.08	7,000,000	38,039,612.80				
15,000	81,513.46	300,000	1,630,269.12	8,000,000	43,473,843.20	(1) Maximum number of F Stapled Units you may a			
20,000	108,684.61	400,000	2,173,692.16	9,000,000	48,908,073.60	Stapied Units you may a	ppry 101.		
25,000	135,855.77	500,000	2,717,115.20	10,000,000	54,342,304.00				
30,000	163,026.91	600,000	3,260,538.24	20,000,000	108,684,608.00				

### 香港公開發售-黃表

閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)名義獲發行香港發售股份合訂單位,並直接存入中央結算及交收系統 (「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者的股份戶口內,請使用本表格。

# 全球發售

由



# 香港電訊信託

(一個根據香港法律於2011年11月7日成立並由香港電訊管理有限公司管理的信託)

# 香港電訊有限公司

(於開曼群島註冊成立的有限公司)

#### 聯合發行的股份合訂單位

#### 申請條件

除另有指明外,此等條件所用詞量且備招股音程所賦予的相同涵義。

## 申請人資格

- (實) 格 下作為申請人及 關下為其利益而提出申請的任何人士必須年滿18歲或以上並須有香港地址。 關下為海號,則申請必須以關則或員名養提出。而非以商號名義提出。 關下為法人屬體。申請必須由幾正式授權的高級職員簽署。由該為級職員須註明其代表身份。 《上市規則》許可的情況外。倘若 關下或 關下為其利益而提出申請的任何人士如屬下列人士,則 得使用本黃色申請表格申請認得任何等法發售股份合訂單位。 股份或本公司任何附屬公司的股份的沒有實益維力、股份合訂單位的現有實益擁有人; 本公司或其任何附屬公司的股份的沒有實益維力、股份合計單位的現有實益擁有人 其他人士的聯繫人(定義規之(中規則)); 香港電訊信託、託管人一經理或本公司的關連人士(定義見《上市規則》)」或將於緊隨全球發售完 此後成為多港港電訊信託、託管人一經理或本公司的關連人士(之義見《上市規則》)」或將於緊隨全球發售完 中國的法人或自然人(合資格與內機構投資者除外); 並未有香港地址的人士。

  - 處美國境內(定義見美國證券法S規例),惟根據美國證券法S規例下規則902第h(3)段所述的人
  - 士除外:或 根據國際發售獲分配或已申請或表示有意認購任何國際發售股份合訂單位或以其他方式參與國 除發生的 4 十。
- 聯名申請人的總數不可超過四人。

#### 乙. 倘 閣下為代名人

## 僅可為 閣下的利益(為 閣下及 閣下的任何聯名申請人的利益) 提出一項申請

之五十);或 已申請或接納或表示有意認購或已獲或獲配售(包括有條件及/或暫定)國際發售項下的任何國際發 股份合訂單位(惟根據優先發售申請預留股份合訂單位明除外)。 如為 國下的何益能之組變一份申請(包括各港結算代理人按電子選購攜示提出的《介申請。但不包括以合案 格電訊盈料放束分份以鑑會中請表格歷文的申請(如有)。則 國下的例名申請同。

## 分配香港發售股份合訂單位一甲組及乙組

### 浦充資料

## 己. 填妥及提交本申請表格的效用

- 權力及授權以提出申請; (如 關下為此人的代理人)保體已向實益擁有人作出合理查詢,證實此乃為該人士利益以白色或黃色 申請表格或向香港結算或透過白表已PO服務(www.cipo.com.hk)向指定白表已PO服務供應商發出電子認 購指示而作出的唯一申請。而 關下已建立式授權。以該人士代理人的身份簽署申請表格; 同意 關下的申請一經接购。 關下的申請將以託管人一經理及本公司公佈的香港公開發售結果為證明;

#### 庚. 授權書

## 釐定發售價

## 香港發售股份合訂單位的配發

## 閣下成功申請認購(全部或部分)香港發售股份合訂單位

### 導致 閣下不獲配發香港發售股份合訂單位的情況

的結果而足。 託管人一經理、本公司及聯席保薦人,以及彼等各自的代理人或代名人可全權酌情決定拒絕或接納任何申請 託管人一經理、本公司及聯席保薦人,以及彼等各自的代理人或代名人可全權酌情決定拒絕或接納任何申請 或只接納任何部分申請,而毋須就任何拒絕或接納提供任何理由。

### 香港公開發售-黃表

閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)名義獲發行香港發售股份合訂單位,並直接存入中央結算及交收系統 (「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者的股份戶口內,請使用本表格。

- 倘 閣下的香港發售股份合訂單位配發作廢: 倘上市委員會在下列期間未批准股份合訂單位上市,則配發予 閣下的香港發售股份合訂單位將告作廢:
  - 突員曾住下列则问不出他放行信息 中区上印。则此或了。闽下的省港或曾放访信息中区省合下级。 由截止游理中部登記日期越計三星期內; (倚瞻交所上市委員會在截止辦理申請登記日期後三星期內通知託管人一經理及/或本公司延長有關期 問)由截止辦理申請登記日期裁記指憂不退期內。

- - 有/除外; 關下或 開下為其利益作出申請的人士已接納或表示有意認購或已經申請認購或收取或已獲或將獲 配 售或分配(包括有條件及/或暫定)國際發售項下的任何國際發售股份合訂單位。填寫任何申請表情或 透過中央結算系統向香港結算接受電子認購捐示數國際發售的發售股份合訂單位。 基本 國下戶份合訂單位。 最高與東身份以藍色申請表格提出的申請。如有/除外。本公司將援取合理措施,識別並起已在香港 發售中獲得發度股份合訂單位(惟根據優人發申前請稅股份台訂單位與除外)的投資者所提出包在 公開發售申請,以及識別並拒絕已在香港公開發售中獲得香港發售股份合訂單位的投資者在國際發售中 的經濟會前。
- 的認識查向; 關下不按規定方式付款或 關下以支票或銀行本票付款,但該支票或銀行本票在首次過戶時不獲免現; 關下本有根據申請表格上的指示填泵申請表格; 關下申請問題過102.668.00回新港接費售股份合訂單位(即香港公開發售項下初步提星的香港發售股份 合訂單位的百分之五十) 記管人一經理及本公司相信 關下的申請一經接剩,記管人一經理及/或本公司會建反接納 關下申請 成或 關下地址所在的司法權區的適用證券或其他法律、規則或法規; 会對應議本權盈無條件或

#### 退還

#### 個人資料

#### 收集個人資料聲明

收集 閣下個人資料的原因 能券申請人或證券登記持有人以本身名義申請證券或轉讓或受讓證券時或尋求股份合訂單位签記處的服務時,須 不時向託管人一經理、本公司及一成股份合訂單位登記處建供其最近的準確個人資料。 未能提供所要求的資料可能要契 閣下申請證券被拒成延進。或託管人一經理、本公司或股份合訂單位登記處無 法落實傳讓或提供服務。此即也可能的確或延繼登記或轉讓 閣下成功申請認購的香港發售股份合訂單位及 或可能與分類可能從盡接及、與審賽 閣下應得的提款支票。 即提供的個人資料有任何錯誤、證券持有人須立即通知託管人一經理、本公司和股份合訂單位登記處。 即提供的個人資料有任何錯誤、證券持有人須立即通知託管人一經理、本公司和股份合訂單位登記處。

展則 關下的申請及提款支票(如應用),核實是容符合不申請表條及組胺章程裁判的條款和申請程序, 以及公佈等進發售股份合訂單位的分配結果; 有助塊守香港及其他地區的一切強用法律和法規; 結點新發行動效或以證券持有人的名義(包括以香港結算代理人含義(如應用))轉讓或受讓證券; 核實或協助核實簽名、任何其他核認或交換信息; 確立股份合訂單位持有人的完養權利,如股息、供股和愈之等。 分裂活管人。和經來本公司以联則屬公司的通訊; 編製統計信息和股東資料。 根據法律、規則或法規(不論是法定或其他方面) 地行。 據實務關信息以便進行權益報償;及 此應有關信息以便便行權益報償;及 或數券持有人人/或監管機構來擔的責任是/或避券持有人不可而愈的证何其他相的。 數券持有人及/或監管機構來擔的責任是/或避券持有人不可而愈的证何其他相句。

#### 申請程序

- - 表格必須被有 關下的姓名及香港身份遊號商;
     必須任他當方路內填寫 關下的參與其為關策。
     衛 閣下以聯名個人中央結算系投資者戶口持有人的名義提出申請;
     表格必須被有所有能夠必投資者戶口持有人的姓名及所有聯名投資者戶口持有人的香港身份通濟。
    - 碼; 必須在適當方格內填寫 閣下的參與者編號

  - 如我住型窗户所內項馬 阁下的參與名顯號。
     簡形以公司中央結節系統投資者一則特有人的名舊提出申請:
     表格必須被有 阁下的公司名稱及香港商業登記號碼;及
     必 必任应德市苏格内填落 阁下的给奥其名编设及差上 阁下的公司印章(附有公司金额)。
     少些前系統參與者的資料不正確或不完整或中央結算系統參與者編號或其他類似事項有。因此是一均可以結婚和終
- 致申請施效。 份申請均須附帶一張支票或一張銀行本票。 下的支票或本票須緊釘於申請表格上。 關下必須以一張支票或一張銀行本票支付所申請總購的香港製作股

  - 份合訂單位的股款。 如以支票繳付款項,該支票必須: 条献[9.54] "数文录之次。 為港幣元文票。 由 関下在各港開設的港幣元銀行戶口開出; 顯示 関下的账户名稱。而該账户名稱必須已預印在支票上,或由有關銀行授權簽署的人士在該支票的 背面背書。該账戶名稱必須與 関下於本表格上的姓名相同。 這中辦人的姓名相同; 這時/指頭人為「運豐代理人(香港)有限公司一番港電銀公開、售」; 刺給頭/為「運豐代理人(香港)有限公司一番港電銀公開、售」; 和公司。 不得為期票。

  - [32]
  - 不得為期票。 下的支票屬下列情況,則 閣下的申請可被拒絕**受**理 主能符合上述所有規定;或 首次場戶不獲兑現。 該銀行本票,該銀行本票必須: 為港幣元銀行本票;
- 為港幣元銀行本票; 由香港持牌銀行發出,並由發出本票的銀行。 銀行本票背面所示姓名必須與申請表格別示姓名。 東名首位申請人的姓名相同; 詳名首位申請人的姓名相同; 註明抬頭人為[**憲慶代理**人**傳書**) 帝**限公司一番港**電訊公開發售」; 可與註明「只確存人抬頭人更

  - 如 関下的銀行本票不符合上述所有規定, 周下的認購申請可被拒絕受理。

請撕下申請表格,對摺一次,然後投入下列任何分行的特設收集箱內

香港上海灌豐銀行有限公司 (a) 分行名稱 香港皇后大道中1號3樓 香港北角英皇道306-316號雲華大廈地下 九龍製購幣民功。號 九龍旺角彌敦道673號地康及高層地下 九龍何文田第7名道7號 新界圣灣楊屋道1號至新天地地下21-22號舖新界-四中門由廣第二期高層地下1號舖新界子的中門也廣於 九部區

中國銀行(香港)有限公司

分行名稱 地址 花園道1號3樓 干諾道中13-14號 灣仔皇后大道東213號 九龍灣宏超道兩豐商業中心G1 美孚新邨萬事達廣場N47-49 港島區 元朗青山公路8-18號 荃灣楊屋道1號荃新天地地下65號舖 新界區

渣打銀行(香港)有限公司

分行名稱 地址 中環德輔道中88號地下 薄仔軒尼詩道399號 鰂魚涌萊島環道63號就過去皮瓊地下 九龍觀塘開羅63號就過去皮瓊市 尖沙咀加連威老道10號地下 安消興芳道22號新希修廣揚175-176號舖 大埔大埔城廣福道23及25號 88德輔道中分行 軒尼詩道分行 鰂魚涌分行 觀塘開源道分行 九龍區

閣下可於下列時間內遞交申請表格:

2011年11月16日(星期三) — 上午9時正至下午4時30分 2011年11月17日(星期四) — 上午9時正至下午4時30分 2011年11月18日(星期五) — 上午9時正至下午4時30分 2011年11月19日(星期六) — 上午9時正至下午午時正 2011年11月21日(星期) — 上午9時正至中午12時正

本公司保留權利將所有或任何認購申請款項過戶,惟 閣下的支票或銀行本票將不會於2011年11月21日(星期 一)中午12時正前過戶。 閣下將不會就已繳付款項獲發收據。託管人—經理及本公司將保留 閣下申請款項 的任何應計利息。託管人—經理及本公司亦有權在 閣下的支票或銀行本票過戶之前保留任何股份合訂單位證 書及/或任何多收的申請款項或退款。 8.

可供申請認購的股份合訂單位數目及款項								
申請認購的香港發售 股份合訂單位數目	申請時應繳款項 港幣元	申請認購的香港發售 股份合訂單位數目	申請時應繳款項 港幣元	申請認購的香港發售 股份合訂單位數目	申請時應繳款項 港幣元	申請認購的香港發售 股份合訂單位數目	申請時應繳款項 港幣元	
1,000 2,000 3,000 4,000 5,000 6,000 7,000 8,000 9,000 10,000 15,000 20,000 25,000 30,000	5,434.23 10,868.46 16,302.69 21,736.93 27,171.16 32,605.38 38,039.61 43,473.84 48,908.07 54,342.30 81,513.46 108,684.61 135,855.77 163,026.91	35,000 40,000 45,000 50,000 60,000 70,000 80,000 90,000 100,000 200,000 300,000 400,000 500,000	190,198.07 217,369.22 244,540.37 271,711.52 326,053.82 380,396.13 434,738.43 489,080.74 543,423.04 1,086,846.08 1,630,269.12 2,173,692.16 2,717,115.20 3,260,538.24	700,000 800,000 900,000 1,000,000 2,000,000 3,000,000 4,000,000 5,000,000 6,000,000 7,000,000 8,000,000 9,000,000 10,000,000 20,000,000	3,803,961,28 4,347,384,32 4,890,807,36 5,434,230,40 10,868,460.80 16,302,691,20 21,736,921,60 27,171,152,00 32,605,382,40 38,039,612,80 43,473,843,20 48,908,073,60 54,342,304,00 108,684,608,00	30,000,000 40,000,000 50,000,000 60,000,000 80,000,000 90,000,000 100,000,000 102,668,000(1) (1) 関下可申請認獎 位最高數目。	163,026,912.00 217,369,216.00 271,711,520.00 326,053,824.00 380,396,128.00 434,738,432.00 489,080,736.00 554,423,040.00 557,921,566.71 賽的香港發售股份合訂單	