



HKT becomes Palo Alto Networks' leading Managed Security Services Provider to launch Managed Secure Access Service Edge (SASE) Service in mainland China and Hong Kong

Supporting enterprise business expansion and network security

HKT (SEHK: 6823) – HONG KONG, 19 September 2022 – HKT has collaborated with global cybersecurity leader Palo Alto Networks (NASDAQ: PANW) to launch Managed Secure Access Service Edge (SASE) Service. HKT, as Palo Alto Networks' leading Managed Security Services Provider (MSSP) in mainland China and Hong Kong, provides complete cybersecurity solutions for enterprises.

On the evolving digital transformation journey, hybrid working models have become a major trend. Enterprises have been inclined to adopt a cloud-first strategy by transferring key business applications to cloud operations, which has resulted in rising demand for SD-WAN solutions. These allow employees to remotely access business systems regardless of location and time, thereby enhancing collaboration and efficiency. However, the attack surface for cyber threats has simultaneously expanded, a challenge compounded by the lack of IT expertise and shortage of IT resources faced by many enterprises.

To close network cybersecurity gaps and provide enterprises with secure and simplified access to their systems anytime, anywhere, HKT Managed SASE Service has helped to streamline trusted real-time user authentication and access via a unified and cloud-based SASE platform. The service is based on the integration of HKT's SD-WAN backbone network and Palo Alto Networks' best-of-breed Prisma Access security platform, which adopts Zero-Trust Network Access (ZTNA) to help provide real-time security and visibility to every user-device-application interaction, regardless of whether a user is on or off the corporate network and located in mainland China or Hong Kong.

Prisma Access, built upon HKT's massively scalable network, has over 100 service access points across 76 countries and regions around the world. With the support of HKT Premium Internet in the Greater China region, Prisma Access enables users from different locations to flexibly build secure access to their cloud applications, websites and company data.

HKT Managed SASE Service is well suited for enterprises with headquarters, office branches, stores and data centres in different locations. It allows the seamless integration of additional cybersecurity capabilities into the cloud-based framework for end-to-end protection, enhancing corporate network security from the ground up while alleviating the workload on enterprise IT. On top of that, HKT's team of experts provides one-stop pre- and post-sales services, with multi-faceted support and consulting.

The service is highly scalable with ultra-low latency and equipped with industry-leading Service Level Agreements (SLAs) tailored to specific operational needs of different vertical industries to maximise business agility. It can also be extended through the addition of users, devices and applications according to business needs to optimise the digital experience of enterprise customers.

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Mr. Gilbert Mak, Head of China Commercial Business, HKT, said, “Cybersecurity has become a key requirement for enterprises deploying SD-WAN networks or any cloud-related applications. HKT is delighted to join forces with Palo Alto Networks to launch the Managed SASE Service and provide customers with unparalleled scalable cybersecurity protection and machine learning-powered intelligent networks.”

Mr. Adrian Chan, Vice President, Greater China, Palo Alto Networks, said, “As the global cybersecurity leader, we are committed to providing enterprises with comprehensive security solutions and services. We are pleased to collaborate with HKT and help customers safely access any application or data from any device at any time, from anywhere. With Prisma Access, HKT customers can now achieve enterprise-level security while saving on manpower and operation and maintenance costs. This will greatly accelerate customers’ digital transformation and effectively enhance their competitiveness.”

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About HKT

HKT (SEHK: 6823) is Hong Kong’s premier telecommunications service provider and a leading innovator. Its fixed-line, broadband, mobile communication and media entertainment services offer a unique quadruple-play experience. HKT meets the needs of the Hong Kong public and local and international businesses with a wide range of services including local telephony, local data and broadband, international telecommunications, mobile, enterprise solutions, FinTech, e-commerce, big data analytics, media entertainment including the provision of interactive pay-TV services, and other telecommunications businesses such as customer premises equipment sales, outsourcing, consulting and contact centres.

HKT is the first local mobile operator to launch a true 5G network in Hong Kong with differentiated value-added services. Backed by its substantial holding of 5G spectrum across all bands and a robust and extensive fibre backhaul infrastructure, HKT is committed to providing comprehensive 5G network coverage across the city.

HKT delivers end-to-end integrated solutions employing emerging technologies such as 5G, cloud computing, Internet of Things (“IoT”) and artificial intelligence (“AI”) to accelerate the digital transformation of enterprises and contribute to Hong Kong’s development into a smart city.

Riding on its massive loyal customer base, HKT has also built a digital ecosystem integrating its loyalty programme, e-commerce, travel, insurance, big data analytics, FinTech and HealthTech services. The ecosystem deepens HKT’s relationship with its customers, thereby enhancing customer retention and engagement.

For more information, please visit www.hkt.com.
LinkedIn: [linkedin.com/company/hkt](https://www.linkedin.com/company/hkt).

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About Palo Alto Networks

Palo Alto Networks is the world's cybersecurity leader. We innovate to outpace cyberthreats, so organizations can embrace technology with confidence. We provide next-gen cybersecurity to thousands of customers globally, across all sectors. Our best-in-class cybersecurity platforms and services are backed by industry-leading threat intelligence and strengthened by state-of-the-art automation. Whether deploying our products to enable the Zero Trust Enterprise, responding to a security incident, or partnering to deliver better security outcomes through a world-class partner ecosystem, we're committed to helping ensure each day is safer than the one before. It's what makes us the cybersecurity partner of choice.

At Palo Alto Networks, we're committed to bringing together the very best people in service of our mission, so we're also proud to be the cybersecurity workplace of choice, recognized among Newsweek's Most Loved Workplaces (2021), Comparably Best Companies for Diversity (2021), and HRC Best Places for LGBTQ Equality (2022). For more information, visit www.paloaltonetworks.com.

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